



Date: March 11, 2014
To: SWAN Member Libraries
From: Aaron Skog, SWAN Executive Director
Re: Recommendation on PLA Exhibits & ILS Vendors Involved in SWAN ILS Search

The SWAN process for selecting its next ILS software is not complete, and therefore presents a bit of an awkward situation for library staff that wish to visit ILS vendors. Keep this in mind as you visit the exhibits at PLA.

1. SWAN received five proposals during its procurement process, called an RFP, and these included the following: Equinox, Innovative Interfaces, Polaris, SirsiDynix, and VTLS.
2. The SWAN ILS Committee presented its recommendation in a report to the SWAN Board that negotiations begin with SirsiDynix.
3. The other vendors were notified during the Round 1 and Round 2 of our RFP process, but no “debrief” has taken place with the other four as of yet, per the recommendation of our consultant RMG and SWAN legal counsel.
4. Last week at the SWAN March Quarterly meeting, SWAN library directors voted unanimously to approve funds from the capital reserves so that the SWAN Board can continue negotiations with SirsiDynix.
5. SWAN is presently under contract negotiations, our RFP procurement has not been completed, so we are not at liberty to discuss the process with ILS vendors involved until our procurement has concluded, which will be a signed agreement by the SWAN Board.